**Utkarsh Srivastava**

Correspondence Address -U-5/5, Room No. 10, U- Block, DLF Phase III, Gurgaon-122003

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# Email: [utkarsh.tauras@gmail.com](mailto:utkarsh.tauras@gmail.com); Mobile: 7838411750; Date of Birth: 13/05/1990

**Academic Qualification**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Certification** | **Specialization/Board** | **Institute/University** | **%/CGPA** | **Year** |
| PGDM | Marketing & Finance | Jaipuria Institute of Management, Lucknow | 2.60/4.00 | 2014 |
| B.com. | Commerce | K.S. Saket degree college | 59.7% | 2011 |
| 12th | C.B.S.E | J.B. Academy, Faizabad. | 72.8% | 2008 |
| 10th | I.C.S.E. | J.B. Academy, Faizabad. | 66.3% | 2006 |

**Work Experience**

* **Organization:** IndusInd Bank, Gurgaon.
* **Duration:** March ’14 -Present
* **Designation:** Branch Acquisition Manager

**Key Learning:**

1. Products of the bank and its features
2. Customer Persuasion/Direct selling
3. Working of the bank and customer observation

**Summer Internship**

* **Organization:** Canara Bank, LucknowMay’13 - July’13
* **Duration:** 2months
* **Project Undertaken: “**Credit Appraisal of SME and Micro Financing.”

**Key Learning:**

1. Loaning procedure
2. Risk Rating of borrowers
3. Working of the bank and customer observation

**Achievements**

* Successfully held the position of Coordinator in the Academic Committee (Jaipuria Institute of Management, Lucknow)
* Coordinated and participated in various event in college level

**Interests**

* **Interacting with people:** like to socialize and make contacts
* **Listening to music:** To rejuvenates and relax
* **Watching Cricket:** It is one of the sports that brings everyone together

# *References*

* **Name:** Karan Lamba

**Designation:** Sales Manager

**Organization:** Indusind bank

**Contact No.:** 9810114314